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KENYAN GREEN COFFEE • ORIGIN NAIROBI

CORONET TREASURE LIMITED

A single, reliable partner for the sourcing, quality assurance and export of Kenyan green coffee.

COMPANY
PROFILE



WHO WE ARE

A Kenyan coffee house
built for international buyers.

PRODUCT

GREEN COFFEE - KENYA ARABICA

SOURCED VIA

NAIROBI COFFEE EXCHANGE

TERMS. PORT

FOB/CFR/CIF . MOMBASA

Coronet Treasure Limited is a Kenyan green-coffee trading and export company, licensed by the Government of Kenya and registered with the Nairobi Coffee Exchange to source coffee at auction for supply to the international market.

Kenya's coffee sector is regulated by the Coffee Board of Kenya under the Coffee Act, 2023. We operate within that framework as an accountable trading and export partner.

We give roasters, importers and distributors one point of contact for the entire journey — from the auction floor and direct producer relationships, through quality assurance and milling, to containerisation and shipment through the Port of Mombasa.

AT A GLANCE

TYPE	TRADER & EXPORTER
ORIGIN	KENYA
PRODUCT	GREEN ARABICA
CHANNEL	NCE + DIRECT
PORT	MOMBASA

Our objective: a single, reliable Kenyan coffee partner — from sourcing to shipment.



Green coffee warehoused and grainpro-lined
At origin, prepared for containerisation
And export.

EXPERIENCE

Three decades on Kenya's coffee floor.

30+

YEARS COMBINED
INDUSTRY EXPERIENCE

20

YEARS SENIOR LEADERSHIP
AT THE NCE

40000+

TONNES SPECIALTY
COFFEE SUPPLIED

~90%

OF KENYAN COFFEE
TRADED VIA THE NCE



Coronet is backed by a team with deep, first-hand knowledge of the Kenyan coffee industry — trading, auction operations, quality management and international markets.

Our leadership brings more than thirty years in coffee, including twenty years of senior leadership at the Nairobi Coffee Exchange, the national trading floor for Kenya's coffee. That vantage point gives us an insider's understanding of Kenya's value chain: market dynamics, pricing, auction operations, quality and international trade.

We combine commercial judgement with technical expertise in coffee quality assessment, sourcing, contract execution and export logistics — so international buyers are served with confidence and professionalism.

STATUS

Licensed coffee trader
& exporter

AUCTION

Registered, Nairobi
Coffee Exchange

REGULATOR

Coffee Board of
Kenya · Act 2023

CAPABILITY

Sourcing across Kenya's growing regions.

Our sourcing is built on an intimate knowledge of Kenya's coffee-producing regions, market dynamics and supply chain — the ability to identify and secure quality green coffee that meets exact buyer requirements..

We source primarily through the Nairobi Coffee Exchange, where roughly 90% of Kenyan coffee is sold, and — whenever a buyer requires it — directly from coffee cooperatives and estates. This gives access to a broad range of grades, origins, cup profiles and processing methods.

Our team understands the distinctive character of coffee from each major growing region, and uses that knowledge to match available lots to specific buyer needs.

WE SOURCE TO SPECIFICATION BY



Grade



Screen Size



Cup Profile



Processing
Method



Volume



Price

End-To-End

Sourcing

QA

Milling

Warehousing

Export Logistics

Our sourcing is complemented by in-house quality assurance, milling, warehousing and export logistics — allowing Coronet to manage the coffee supply chain from source to international destination.

QUALITY

Judged from two perspectives.

Quality sits at the centre of everything we trade. Our quality assurance is led by an internationally recognised cupping expert holding Specialty Coffee Association (SCA) credentials, supported by locally licensed liquoring expertise with deep knowledge of Kenyan grading.

Together they let us evaluate every lot objectively —against both the global specialty market and the Kenyan industry standard — before it is approved for export.



FIG. 1 — OUR CUPPER ASSESSING THE CUP PROFILE OF EACH LOT; GRADED SAMPLES LAID OUT FOR EVALUATION BEFORE EXPORT.

01

Physical quality assessment

Bean size, appearance, moisture, defects and green condition.

02

Cupping & sensory evaluation

Aroma, acidity, body, flavour, sweetness, balance, aftertaste.

03

Grade & screen-size verification

Conformance to Kenyan grades and buyer specifications.

04

Defect identification

Assessment of primary and secondary defects affecting value.

05

Cup-profile matching

Aligning sensory character to buyer and market preference.

06

Pre-shipment verification

Confirming the final coffee meets the contract before shipment.

07

Consistency & traceability

Control through sourcing, milling, warehousing and export.

WHAT WE SUPPLY

The Kenyan grades we trade.

After milling, Kenyan coffee is graded by bean size and density. The grade describes the bean; cup quality is assessed separately by class. We supply across the full grade range and select on density and cup profile — not size alone.

GRADE	SCREEN	CHARACTER
AA	17/18	Largest export screen — prized for size, density and presence in the cup.
AB	15/16	The most common grade — consistent, well-balanced and widely specified.
B	Peaberry	A single round bean per cherry; dense, often concentrated and vibrant.
E	18+	"Elephant" — unusually large beans; limited, occasional volume.
C	<15	Smaller beans, frequently from the same trees as AA and AB.
TT	-	Lighter beans separated by density from AA, AB and E lots.
T	-	Small and broken beans, fragments and chips.
MH/ML	Mbuni	Natural (dried-cherry) coffee — light and heavy, sorted separately.

NOTE

Grade reflects bean size; flavour depends on region, variety, altitude and processing. We verify both.

Most Kenyan Arabica is washed (fully processed), yielding the bright acidity, clarity and complex, berry-toned profiles the origin is known for. We can source by processing method on request.

EXPORT CAPABILITY

The Kenyan grades we trade.

01

Sourcing

Nairobi Coffee Exchange
& direct from cooperatives
and estates.

02

Quality assurance

Physical assessment,
grading and
professional
cupping.

03

Milling, warehousing & prep

Secure storage, weighing,
re-bagging, inventory
and preservation.

04

Containerisation & sealing

Weighed, stuffed and sealed
into food-grade export
containers.

05

Port of Mombasa

Export and shipping
procedures at the
port.

06

International delivery

Documented shipment
to the buyer's
destination market.





Warehousing & logistics

We coordinate secure storage, weighing, re-bagging where required, inventory management and movement of coffee from warehouse to port — with GrainPro liners used where superior preservation is needed.

Containerisation & port handling

Coffee is professionally weighed, stuffed and sealed into export containers before movement to the Port of Mombasa, where the shipment proceeds through the required export procedures.

WHERE OUR COFFEE TRAVELS

Building relationships beyond Kenya.

Coronet's market orientation spans Asia, the Middle East, Europe and Australia, with particular focus and market development in China and Korea. To date we have supplied more than 400 tonnes of specialty Kenyan coffee to international buyers, and we continue to develop opportunities across these and other emerging markets.



One partner to coordinate sourcing, quality and shipment through Mombasa.



HOW WE TRANSACT

International trade, handled properly.

Great coffee is only half of a successful trade. The rest is clear contracts, sound trade terms, secure payment, correct documentation and disciplined logistics. We structure transactions that give both parties clarity, security and accountability.

01

Contracting & commercial terms

Clear specifications, quantity, quality parameters, price, delivery and shipment periods, inspection, claims procedures and applicable trade terms.

02

Incoterms®

Fluent in FOB · CFR · CIF — with a clear grasp of the responsibilities, costs and transfer of risk between seller and buyer.

03

Secure payment structures

Advance payment, documentary collection and Letters of Credit (LC), matched to the relationship, transaction value and level of risk.

04

Export & shipping documentation

Commercial invoices, packing documentation, certificates and shipping documents — prepared and processed to support each shipment.

05

Logistics & risk management

Coordinating warehousing, containerisation, delivery to Mombasa and shipment to minimise delays, discrepancies and avoidable risk.

06

Buyer requirements

Destination-specific specifications, packaging, documentation, shipping schedules and delivery terms, understood up front

THE CASE FOR PARTNERSHIPS

Why Coronet.

01

Deep industry experience

Over three decades combined at senior levels of Kenya's coffee industry.

02

Kenyan coffee expertise

Grades, regions, the auction system and quality characteristics.

03

Reliable sourcing

Access to diverse producing regions and supply channels.

04

Quality focus

Professional assessment against buyer specifications.

05

Export capability

The complete process, sourcing to shipment through Mombasa.

06

International experience

Working with buyers across Asian and other markets.

07

Professional execution

Transparency, contract compliance, timely delivery and lasting customer relationships.





An experienced Kenyan green-coffee partner — ready to deliver quality coffee to markets worldwide.

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